

# Use Case: Deploying Turnium to Transition from MPLS to SD-WAN



The Canadian arm of a global law firm deployed Turnium Managed SD-WAN to eliminate their networking challenges. Locked into MPLS contracts with their telecommunications provider, the law firm needed a solution to improve network efficiency, performance, and security while reducing costs and complexity and providing a migration strategy away from MPLS to SD-WAN over time.

## The firm’s existing network solution featured:



One site with **50Mbps MPLS** and two backup circuits (one cable, one DSL)



Two sites with **10Mbps MPLS**



QoS deployed on all circuits with permanent voice and video reservation



A hefty **\$6000+** per month price tag



*Other solutions we reviewed were either running in circuit failover mode, had high up-front capital costs for hardware, or were overly complex to design and deploy.*

- Manager of IT Infrastructure

## A Customized SD-WAN Solution from Turnium

Staggered expiry dates for the firm’s MPLS contracts and the requirement to maintain operations at all sites meant a rip-and-replace strategy was out of the question.

Turnium developed a plan that allowed the firm to deploy Turnium Managed SD-WAN network alongside existing MPLS circuits. This increased site speed and resilience and allowed for a multi-step strategy to transition to an internet-based encrypted network as the contracts for each MPLS circuit expired.

## The Turnium plan involved the following steps

1

Deploy virtual SD-WAN aggregators at data center locations to integrate the SD-WAN and MPLS networks

2

Implement at two sites to demonstrate the real-world value of SD-WAN (additional bandwidth and performance)

3

Bond multiple broadband circuits from different providers at each site to increase bandwidth, reliability, performance, ROI

4

Provide additional backup connectivity using failover LTE connections

5

Use packet-level traffic distribution across aggregated circuits to provide sub-second failover

6

Allocate bandwidth to priority applications using dynamic QoS to improve performance and efficiency

7

Create routes between SD-WAN and MPLS networks to use the MPLS as pure transport and run a private network over both circuits

8

As MPLS contracts expire, migrate each site to SD-WAN. Remove virtual SD-WAN aggregators to simplify network architecture

# Benefits of Turnium's SD-WAN Strategy

The Turnium solution gave the law firm an out -- a way to improve network resilience and security without facing the hefty costs that would come from breaking contracts with their telecom provider.



## Improved Performance and Security

Bonded circuits provided carrier diversity, guaranteeing improved performance and security in transit



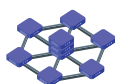
## Reduced Complexity and Costs

Turnium eliminated complexity, cost, and vendor management challenges



## Enhanced Continuity at a Lower Price

Bandwidth aggregation from multiple commodity circuits reduce costs while enhancing business continuity



## Increased Network Resilience

LTE backups, packet-level traffic distribution, and sub-second failover delivered additional redundancies to improve resilience



## Improved Efficiency

Bandwidth was allocated to priority applications using dynamic QoS to improve performance and efficiency



## Compliance with Security Regulations

Advanced encryption ensured the firm met Canadian requirements for the security of data in transit

## Unlock the Power of Your Network with Turnium

Turnium connects your people, customers, applications, and data with a flexible, cloud-native SD-WAN network. We can help you deploy a virtual, secure, routable network over top of any physical network circuit, meaning your data stays secure and you have full performance visibility. Make Turnium your first choice for flexible options to the secure multi-site networks you need to transform your business, boost productivity, and improve customer and employee satisfaction – simply and in a cost-effective way.



*Turnium's deployment plan was tailored to our network and needs. I'd recommend Turnium to anyone looking to save money on costly IP-VPN circuits; to anyone who needs to use their idle backup circuits to their full potential; and to anyone who wants an SD-WAN solution without the complexity or cost of the other major players.*

- Manager of IT Infrastructure

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